

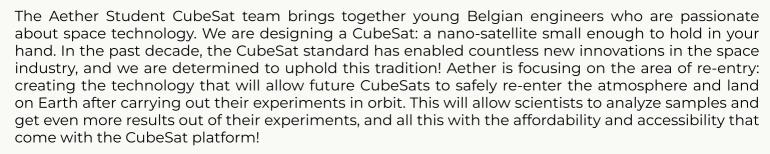
Design, build and Launch of a Re-entry CubeSat

#### **Function:**

# **Business Development Manager**

One open vacancy

# **Aether's project**



## **Function description**

As Business Development Manager, you are responsible for finding new prospects and establishing new partner contracts. In addition, you have to follow up current partners and coordinate partner correspondence. You are the point of contact for your fellow teammates when they have to get in touch with technical companies and support them when needed. Furthermore, you are the manager of Aether's pitch presentations and communication documents. Finally, you have to work closely with the marketing manager, as you have to arrange, initiate and send Aether's newsletter to our partners and enthusiasts.

## What do you gain?

- A unique experience within an exciting space mission.
- Create added value for your CV and the team.
- Improve your (soft) skills on many aspects.
- Be part of the team that will revolutionize the CubeSat platform.
- Connection to a wide network of aerospace companies.

### **Profile**

- 🗗 Minimum bachelor's degree.
- Communication & negotiation skills.
- Pitching skills.
- Confident in approaching potential partners.
- Social attitude.



#### **Get in Touch**







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